

Northwest Vermont Solid Waste Management District

158 MORSE DRIVE, FAIRFAX, VT 05454
802-524-5986 • FAX: 802-524-5987

NOTICE

NORTHWEST VERMONT SOLID WASTE DISTRICT

BOARD OF SUPERVISORS MEETING

DATE: AUGUST 4, 2021
TIME: 6:30 PM
LOCATION: CITY HALL AUDITORIUM, ST. ALBANS, VT AND VIA ZOOM:
<https://us02web.zoom.us/j/4456759564>

AGENDA

6:30 PM

1. Review Agenda
2. VOTE: Minutes Board Meeting of June 2, 2021
3. Public Comment.
4. Reports
 - a) Director's Report
 - b) Finance Report
5. Georgia Facility Upgrades
 - a) Project update/overview
 - b) Next Steps:
 - i. RFP for Construction Manager
 - ii. Cross Engineering contract extension for permitting.
6. Food Scrap Collection
 - a) Updates
7. Board/Committee meeting schedule
8. Other Business
9. Adjourn.

EXECUTIVE COMMITTEE

In the event of lack of quorum of the full board the executive committee will meet to deal with the above agenda items for which it is authorized.

MEMBER COMMUNITIES

ALBURGH • BAKERSFIELD • BERKSHIRE • ENOSBURG • FAIRFIELD • FLETCHER • FRANKLIN • GEORGIA • GRAND ISLE
HIGHGATE • ISLE LA MOTTE • MONTGOMERY • NORTH HERO • RICHFORD • ST. ALBANS CITY • ST. ALBANS TOWN
SHELDON • SOUTH HERO • SWANTON

Director's Report for 8-4-2021

Well it's almost August and it seems like the story is the same.... We're busy. From Drop-off sites, to HHW, to composting, to outreach we are firing on all cylinders and keeping even more material out of the landfill. The most obvious is that the Georgia Site is noticeably busier than it was this time last year. However the remote sites remain busier than ever too, but much closer to normal than the Georgia site.

At our drop-off sites we have had an easier summer staffing than in past years. This is good news especially in the face of the current job market which would certainly make it difficult to find help if we were in immediate need. We have been successful with having more full-time staff as well as more part time staff that work close to 30 hours per week. We rotate staff between sites more often and have a few more attendants on staff in preparation for cancellations, time off, and illnesses. This step has led to staff retention and better employees all around. We frequently say that the crew we have now is, on the whole, the best we've had.

The Morse Industrial Park stormwater retention pond which we share with the whole office park is being redesigned to meet new stormwater standards and at the same time the problems that led to the clogged discharge and breach of the earth dam will be fixed. The Park association is working with the state to understand the changes that must be made. This cost will be shared equally by all park members. Second, we are moving forward on getting the gutters on the south side of the warehouse repaired. This work should be complete by November.

As for the Facility renovation plan, we will have a final site plan and Cross will offer a gross probable construction cost with the site plan. We have a breakdown of the gross cost estimate including a cost for extending Cross' contract to engage in permitting. This is attached and will be reviewed at the meeting. The RFP for Construction Manager has been released and we will have responses for our meeting in September.

In June I reported that the district's plastic diversion program shipped just over 40,000 pounds. Well, last week we shipped another 50,000 pounds of plastic. Part of the load was over 500,000 Polycarbonate spouts from maple producers around the state. This shipment also included boat wrap, maple tubing, bale wrap, and household plastic that isn't recyclable through the CSWD MRF (think laundry baskets, plastic lawn furniture, tool boxes, etc.) We continue to be excited with the increasing volume of plastic we can divert from the landfill. Unfortunately, there remains a great deal that still makes its way there, so it remains important that we build our plastic recycling programs and promote decreased plastic use.

In HHW news, the summer has started off with a bang. There has been a noticeable increase in the number of households that participate in our HHW program, but a decrease in the number of large truckloads and instances of "I've been saving this stuff for 20 years." It's good to know that being open more often and being more convenient encourages people to get rid of Hazardous substances regularly. We have held three collection events so far this year and numbers at those events were higher than normal (over 60 households per event.) We are heading into the second half of our HHW events of the summer with just three events remaining in Montgomery, North Hero, and St. Albans Town. We have instituted a better appointment system that is imbedded in our website and has a calendar feature that will allow residents to make their own appointments online which should reduce the administrative burden here at the office.

Committee Schedules

Standing Meeting

Task List

Administration: Second Tuesday, 3 pm

PTO; Weapons in the Workplace,

Operations: Second Thursday, 3 pm

Site Capacity overview; Sticker / Out of District users

Finance: Third Tuesday, 3 pm

Policy work per auditor

Charter/Ordinance: Third Thursday, 3 pm

?

Building: Fourth Tuesday, 3 pm

Ongoing Renovation project

Executive: Fourth Thursday, 3pm

Georgia NWSWD
Engineer's Opinion of Probable Construction Cost

CCE Project No.: 20001
 Date: June 7, 2021

Site Work

Item No.	Description/Item	Estimated Quantity	Units	Unit Price	Total Cost
1	Mobilization	1.0	LS	\$25,000.00	\$30,000
2	Clearing and Grubbing, including trees and stumps	1.0	LS	\$20,000.00	\$20,000
3	Topsoil Stripping	1000.0	CY	\$10.00	\$10,000
4	Demo Sidewalk	318.0	SF	\$15.00	\$4,770
5	2' Cold Plane Strip	2020.0	SF	\$22.00	\$44,440
6	Earthwork	1500.0	CY	\$15.00	\$22,500
7	Concrete Sidewalk	115.0	SF	\$18.00	\$2,070
8	Pipe Trenching and Backfill	1400.0	LF	\$32.00	\$44,800
9	Site Concrete	155.0	CY	\$230.00	\$35,650
10	Well	1.0	LS	\$10,000.00	\$10,000
11	6-inch PVC Drain Pipe	300.0	LF	\$25.00	\$7,500
12	Water Service	400.0	LF	\$50.00	\$20,000
13	8-inch SDR-35 Sewer Pipe	700.0	LF	\$28.00	\$19,600
14	Pavement	23825.0	SF	\$4.00	\$95,300
15	Landscaping	1.0	LS	\$10,000.00	\$10,000
16	15" HDPE Culvert	30.0	LF	\$43.00	\$1,290
17	15" HDPE end Sections	2	EA	\$565.00	\$1,130
18	Drainage Manhole	1.0	EA	\$3,000.00	\$3,000
19	Catch Basin	3.0	EA	\$4,500.00	\$13,500
20	Pavement Striping	1.0	LS	\$1,000.00	\$1,000
21	Utility Trenching and Backfill	600.0	LF	\$21.00	\$12,600
22	Lighting Conduit	1000.0	LF	\$20.00	\$20,000
23	Telephone, Cable & Electric (4", 5", 6" UG conduit)	1000.0	LF	\$58.00	\$58,000
24	Light Pole/Fixture	3.0	EA	\$8,000.00	\$24,000
25	Access Gate	1.0	EA	\$5,000.00	\$5,000
26	Rough and Fine grade of topsoil, Seed and Mulch	3500.0	SY	\$4.00	\$14,000
27	Office Addition	700.0	SF	\$330.00	\$231,000
28	New Building	1200.0	SF	\$125.00	\$150,000
Subtotal					\$911,150.00
10% Contingency					\$91,115.00

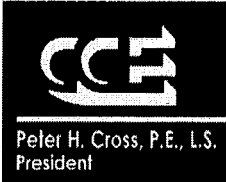
Design Tasks & Permitting

Item No.	Description/Item	Estimated Quantity	Units	Unit Price	Total Cost
1	Civil Desgin	1.0	LS	\$22,750.00	\$22,750
2	Building Design	1.0	LS	\$70,000.00	\$70,000
3	Permitting	1.0	LS	\$14,500.00	\$14,500
4	Project Management	1.0	LS	\$5,000.00	\$5,000
Subtotal					\$112,250.00
20% Contingency					\$22,450.00

TOTAL

\$1,136,965

Cross Consulting Engineers, P.C. (CCE), is not a construction cost estimator nor a construction contractor, nor should CCE's rendering an opinion of probable construction costs be considered equivalent to the nature and extent of service a construction estimator or construction contractor would provide. CCE's opinion is based solely upon his or her own experience with construction. This requires CCE to make a number of assumptions to actual conditions that will be encountered on site; the specific decisions of other design professionals engaged; the means and methods of construction the contractor will employ; contractors techniques in determining prices and market conditions at the time; and other factors over which CCE has no control. Given these assumptions that must be made, CCE states that the above probable construction cost opinion is a fair and reasonable estimate for construction costs of the required site improvements in accordance with the applicable rules and regulations.



CROSS CONSULTING ENGINEERS, P.C.

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MEMO

TO: Selected Construction Management Firms
FROM: Pete Garceau, PE
DATE: July 6, 2021
SUBJECT: Northwest Vermont Solid Waste Management District, Georgia, VT
FILE: 20001

The Northwest Vermont Solid Waste Management District is planning an expansion project at their facility on Morse Drive, in the Town of Georgia, VT. This project involves the construction of a 700 square-foot office addition, a new, 2-story 1200 sf office space and storage building, a warehouse addition, multiple locations for additional concrete infrastructure and significant site re-organization to meet improved material management. Site driveways and parking will be added to more efficiently organize the traffic flow into and out of the project. This facility serves the public and space is limited. Site work and construction must be managed within the facility operations.

The Solid Waste District is interested in soliciting construction management proposals for construction of the project. The estimated project value is \$1,000,000. The overall concept is shown on Cross Consulting Engineers' drawings which are attached to this request.

BACKGROUND

The Solid Waste District has retained the services of Cross Consulting Engineers, PC to design and permit the project.

PROJECT DESCRIPTION

A new 700 sf office expansion will occur on the front (east) side of the building. This expansion will include a new visitor's entrance and new office space. A new 1200 sf storage building with second story office space will be constructed at the rear of the property.

The project will include two new small parking areas in front of the building. Approximately 16 new parking spaces will be added. This work will include landscaping and lighting.

The project will also include a new public driveway entrance and pay booth to access the drop off area in back of and inside the building, using the rear overhead door. This new driveway will be on the south side of the property.

There will also be other site modifications to re-organize the dumpsters and roll-offs that are located on site to more efficiently organize the site layout of this facility. New concrete slabs and walls will be required to support these containers.

SERVICES REQUIRED

The Construction Manager will be required to bid out and manage the project, subject to the following:

- a) Single construction project most likely to start in July 2022.
- b) All subcontracts shall be bid out to at least three reputable subcontractors. The owner reserves the right to add or delete subcontractor's names to create a preapproved bid list.

Construction management services will include the following:

- 1) Preconstruction Services – This includes up to eight (8) in person meetings with the Owner and design team to provide input on design questions, construction cost estimates of alternatives, overall construction budget estimates and preparation of a project schedule with updates as necessary. Two interim and one final cost estimate shall be prepared. The final cost estimate will be prepared upon completion of the construction documents. Preconstruction services are expected to commence September 15, 2021 and end on July 15, 2022.
- 2) Bid Phase Services – The Construction Manager will subcontract all aspects of the project by obtaining at least three competitive bids for each trade utilizing the plans and specifications prepared by the design team. If the Construction Manager wishes to perform selected services with their own forces, they must identify this work early in the scope of the project and obtain permission from the Owner. The Construction Manager will solicit all bids, de-scope all bids, prepare bid tabulations for review with the Owner and make recommendations on the subcontractors to be hired for each discipline.
- 3) Construction Phase Services – Provide project management and supervisory personnel and laborers to adequately manage and run the project in a manner that will ensure that the project schedule and budget are being met. The Construction Manager will manage the entire project and associated site work through completion of punch list and furnishing post construction as-built drawings, owner manuals and warranties. All subcontracts will be with the Construction Manager and there shall be a single Guaranteed Maximum Price (GMP) contract between the Construction Manager and the Owner. The Construction Manager will provide a GMP proposal when most of the costs have been determined through the solicitation of bids, but no later than one month prior to the anticipated construction start date.

PROPOSAL REQUIREMENTS

Please provide the following information with your proposal. The proposals are to be submitted to Cross Consulting Engineers, PC, Attention Peter Garceau, PE at the address in our letterhead.

- 1) Brief description of your company including average estimated annual construction cost of completed work for the past five years, length of time your company has been in business, and the location of the office that will be responsible for this project if selected. Be sure to describe similar facilities that your firm has constructed, including total construction costs and contact information for use as references.
- 2) Fee for managing the construction of this project based either on a percentage of construction costs or lump sum.
- 3) Estimated general conditions costs to run the project with a complete breakdown of assumptions, assuming site construction starts around July 15, 2022. Estimated general conditions costs shall include the following:

- Office Supplies
- Telephone/Communications
- Sanitary Facilities
- Project Signage
- Temporary Utilities
- Project Manager
- Office Engineer
- Safety Engineer
- Superintendent
- Foreman
- Laborers
- Other Personnel as needed
- Automobiles
- Pick-Up Trucks
- Field Office
- Printing and Copying
- Temporary Safety and Protection
- General Liability Insurance
- Estimated Construction Contingency as %
- Markup on Change orders, including insurance as %

- 4) Name and resume of the proposed Project Manager that will manage this project.
- 5) Name and resume of the proposed Superintendent that will be onsite for the duration of this project.
- 6) Lump sum fee for preconstruction and bid phase services. These services are expected to commence September 15, 2021. The Project Manager is expected to attend all design team meetings which will be located at Owner's offices. A total of 8 design team meetings should be anticipated.
- 7) Estimated project schedule assuming a July 15, 2022 construction start date.

Northwest VT Solid Waste District

July 6, 2021

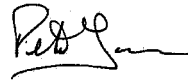
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A site inspection for purposes of providing a better understanding of the project will be scheduled on Monday July 19, 2021 at 11:00 AM at 158 Morse Drive, Georgia, VT. This is a **mandatory** site visit required of all firms intending to submit a proposal.

Please submit one electronic pdf copy and four paper copies of the information required above to Cross Consulting Engineers no later than Tuesday, August, 17, 2021 at 4:00 PM. Questions regarding this Request for Proposals should be sent to Pete Garceau at pgarceau@crossconsultingengineers.com

Thank you.

SUBMITTED BY ;



Pete Garceau, PE (CE)

**Northwest Vermont Solid Waste Mgt District
Profit & Loss Budget vs. Actual
July 2021**

	Jul 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Compost Collection	0.00	110,000.00	-110,000.00	0.0%
Commercial Route Compost	35.00	500.00	-465.00	7.0%
Brush Collection	2,808.75	50,000.00	-47,191.25	5.6%
Residential Route Composting				
Total Compost Collection	2,843.75	160,500.00	-157,656.25	1.8%
Computer/Electronic Recy Income	1,312.16	19,500.00	-18,187.84	6.7%
Grants				
Pesticide Grant	0.00	4,000.00	-4,000.00	0.0%
SWIP Grant	0.00	47,035.00	-47,035.00	0.0%
Total Grants	0.00	51,035.00	-51,035.00	0.0%
Hauler Licensing	1,000.00	1,500.00	-500.00	66.7%
Haz Waste Fees	933.50	25,000.00	-24,066.50	3.7%
Interest Income	0.00	4,200.00	-4,200.00	0.0%
Miscellaneous Income	2.70	1,000.00	-997.30	0.3%
Municipal Assessments	49,435.00	51,354.00	-1,919.00	96.3%
Recycling Income	6,356.27	55,000.00	-48,643.73	11.6%
Sale of Recyclables	2,058.80	20,000.00	-17,941.20	10.3%
Trash Income	30,780.53	330,000.00	-299,219.47	3.3%
Surcharge Income	9,651.05	873,082.00	-863,430.95	1.1%
Composter Sales	100.00	5,000.00	-4,900.00	2.0%
Recycle Bin Sales	18.00	875.00	-857.00	2.1%
Minor A/R and AP Charge-Off	-0.48			
Total Income	104,491.28	1,598,046.00	-1,493,554.72	6.5%
Cost of Goods Sold	20.29			
Total COGS	20.29			
Gross Profit	104,470.99	1,598,046.00	-1,493,575.01	6.5%
Expense				
Administration Expenses				
Advertising	0.00	1,800.00	-1,800.00	0.0%
Bank Service Charges	0.00	100.00	-100.00	0.0%
Copier Lease	127.77	1,600.00	-1,472.23	8.0%
Dues	1,602.78	8,500.00	-6,897.22	18.9%
Insurance	14,106.00	62,000.00	-47,894.00	22.8%
Misc.	381.47	1,000.00	-618.53	38.1%
Office Equipment	415.00	2,500.00	-2,085.00	16.6%
Office Supplies	0.00	3,000.00	-3,000.00	0.0%
Postage and Delivery	220.00	1,600.00	-1,380.00	13.8%
Training/Development	0.00	5,000.00	-5,000.00	0.0%
Utilities				
Telephone	240.05	13,600.00	-12,938.39	4.9%
Utilities - Other	661.61	13,600.00	-12,698.34	6.6%
Total Utilities	901.66	13,600.00	-12,698.34	6.6%
Payroll Clearance	169.51			
Total Administration Expenses	17,924.19	100,700.00	-82,775.81	17.8%
Personnel Expenses				

Northwest Vermont Solid Waste Mgt District Profit & Loss Budget vs. Actual July 2020 through June 2021

	Jul '20 - Jun '21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Compost Collection	98,025.50	65,000.00	33,025.50	150.8%
Commercial Route Compost	368.00	1,000.00	-632.00	36.8%
Brush Collection	35,785.00	36,000.00	-215.00	99.4%
Residential Route Composting	80.00			
Compost Collection - Other				
Total Compost Collection	134,258.50	102,000.00	32,258.50	131.6%
Computer/Electronic Recy Income	28,574.44	29,000.00	-425.56	98.5%
Grants				
CRF - Dept Public Safety	6,460.43			
LEGR Grant - Covid Relief	23,839.00	4,000.00	200.00	105.0%
Pesticide Grant	4,200.00	46,800.00	1,814.48	103.9%
SWMP Grant	48,614.48			
Total Grants	83,113.91	50,800.00	32,313.91	163.6%
Hauler Licensing	1,570.00	1,300.00	270.00	120.8%
Haz Waste Fees	22,147.90	26,000.00	-3,852.10	85.2%
Interest Income	121.33	1,600.00	-1,478.67	7.6%
Miscellaneous Income	21,219.75	2,000.00	19,219.75	1,061.0%
Municipal Assessments	53,271.00	51,354.00	1,917.00	103.7%
Recycling Income	88,806.92	65,000.00	23,806.92	136.6%
Sale of Recyclables	47,304.87	22,000.00	25,304.87	215.0%
Trash Income	348,387.91	330,200.00	18,187.91	105.5%
Surcharge Income	891,679.92	871,944.00	19,735.92	102.3%
Composter Sales	3,060.00	6,000.00	-2,940.00	51.0%
Compost Bucket Set Sales	0.00	200.00	-200.00	0.0%
Recycle Bin Sales	546.00	875.00	-329.00	62.4%
Total Income	1,724,062.45	1,560,273.00	163,789.45	110.5%
Cost of Goods Sold	765.98			
Cost of Goods Sold	765.98			
Total COGS	765.98			
Gross Profit	1,723,296.47	1,560,273.00	163,023.47	110.4%
Expense				
Administration Expenses				
Advertising	45.00	2,000.00	-1,955.00	2.3%
Bank Service Charges	0.00	125.00	-125.00	0.0%
Copier Lease	1,567.40	1,600.00	67.40	104.2%
Dues	6,233.71	8,500.00	-2,266.29	73.3%
Insurance	60,472.00	62,242.00	-1,770.00	97.2%
Misc.	2,289.88	750.00	1,539.88	305.3%
Office Equipment	5,484.75	2,500.00	2,984.75	219.4%
Office Supplies	8,763.28	3,000.00	5,763.28	292.1%
Postage and Delivery	1,407.90	1,600.00	-192.10	88.0%
Training/Development	1,480.00	7,000.00	-5,520.00	21.1%
Utilities				
Telephone	3,689.68			
Utilities - Other	10,352.48	15,000.00	-4,647.52	69.0%
Total Utilities	14,042.16	15,000.00	-957.84	93.6%
Payroll Clearance	-5,853.85			

Northwest Vermont Solid Waste Mgt District
Profit & Loss Budget vs. Actual
 July 2020 through June 2021

	Jul '20 - Jun 21	Budget	\$ Over Budget	% of Budget
Cost of Composters Sold	2,638.54			
Total Expense	1,662,520.74	1,560,273.00	102,247.74	106.6%
Net Ordinary Income	60,775.73	0.00	60,775.73	100.0%
Net Income	60,775.73	0.00	60,775.73	100.0%

2:06 PM

08/04/21

Cash Basis

Northwest Vermont Solid Waste Mgt District
Receipts
July 2021

	<u>Jul 21</u>
Acker, Wade	1,130.00
Alburgh, Town of	2,143.00
All Cycle-Williston	15,806.40
All Cycle - Highgate	37,162.96
All Metal Recycling	4,443.40
Alpine Haven Association	10.00
Berkshire, Town of	1,728.00
Blair's Trucking Inc.	487.60
Casella-Montpelier	963.12
Cota Trucking Company	20.00
Doll, Stephanie	36.00
Drop Off Sites	38,901.90
Drummac	10.00
Duffy's	1,536.72
Earth Waste Systems	30.00
Enosburg, Town Of	2,742.00
EZ Container Service	10.00
Fairfield, Town of	1,919.00
First Response Labor, LLC	30.00
Georgia	4,721.00
Good Point Recycling, American Retroworks	1,712.74
Grand Isle, Town of	485.68
Grunts Move Junk	80.00
Hero Haulers	40.00
Highgate, Town of	3,654.00
Isle LaMotte, Town of	483.00
Jerome Trucking	10.00
Myers	9,856.56
North Hero	794.00
Northwest Counseling Services	3.00
Organix Recycling, LLC	20.00
Pet Food Warehouse	21.00
RGP Environmental - 1-800-Got Junk	60.00
Richford, Town Of	2,301.00
Rock Tenn	4,757.56
S&S Trucking	0.00
Safe Harbor Shelburne Boat Yard-c	105.00
St. Albans Town	6,442.00
St. Albans, City Customer	6,795.00
Sweet	20.00
Sylvesters Rubbish Removal, LLC	6,086.40
Tuco Construction Inc.	30.00
Tuttle's Trucking-Customer	11,647.20
Vermont Agency of Natural Resources	21,165.78
TOTAL	<u>190,401.02</u>

2:08 PM

08/04/21

Cash Basis

Northwest Vermont Solid Waste Mgt District
Payments
July 2021

	<u>Jul 21</u>
Ace Hardware	-16.04
Acker Waste Management	-660.00
Addison County Solid Waste Mgt Dist	-70.00
All Cycle - Highgate Transfer	-7,391.84
Amazon.com	-21.71
Backer, Richard	-59.10
Blue Cross and Blue Shield of VT	-14,496.87
Bourne's Energy	0.00
C Brown Inc	-73.00
Casella-Hyde Park Transfer Station	-4,278.26
Chapman, Dale	-134.96
Chittenden Solid Waste District	-618.40
Clarks Truck Center	-1,994.49
Comcast Business	-240.05
Complete Recycling Solutions	-2,400.30
Cross Engineering	-1,957.50
De Lage Landen Financial Services, Inc.	-127.77
Domina, Barry	-409.92
Enpro Services of Vermont, Inc *	-1,268.01
Evergreen Property Options, LLP	-330.00
Georgia Auto Parts	-357.16
Good Point	-816.90
Gratton, Parker	-29.77
Green Mountain Power	-599.38
Hudak Farms	-5,871.00
Infinity Trust VSP	-245.65
Interstate Refrigerant Recovery, Inc	-410.00
J&L Hardware, Inc.	-196.07
K-N-S Tire Recycling	-1,441.00
King, Butch	-114.80
Label Master	-24.57
Lussier's Sawmill	-350.00
Misc	-6,455.00
Morse Industrial Park Owners Association	-652.78
Northeast Delta Dental	-769.51
PayData	-51,326.71
Peter Palady	-27.44
Price Chopper	-11.47
R.L. Vallee, Inc.	-3,435.02
Sleep Well Recycling	-2,196.00
Sticks & Stuff	-18.95
Stitzel, Page & Fletcher, P.C.	-202.50
Suburban Propane	-62.98
TCI	-415.00
TDI Repair Facility, LLC	-101.05
US Postmaster	-220.00
Vermont Electric Coop	-20.55
Vermont Tire and Service Inc.	-2,246.79
VT Gas Systems	-41.68
W.B. Mason	-1,954.89
Watco Floors	-168.32
Yin and Yang, LLC	-270.00
TOTAL	<u>-117,601.16</u>

2:00 PM

08/04/21

Accrual Basis

Northwest Vermont Solid Waste Mgt District
Bakersfield Profit & Loss
July 2021

	<u>Jul 21</u>
Ordinary Income/Expense	
Income	
Computer/Electronic Recy Income	11.00
Recycling Income	15.00
Trash Income	3,938.00
Total Income	<u>3,964.00</u>
Gross Profit	3,964.00
Expense	
Personnel Expenses	
ER Taxes	48.26
Gross Wages	495.00
Total Personnel Expenses	<u>543.26</u>
Direct Services	
Trash Disposal	525.04
Drop Off Site Expenses	59.10
Recycling	134.66
Total Direct Services	<u>718.80</u>
Total Expense	<u>1,262.06</u>
Net Ordinary Income	<u>2,701.94</u>
Net Income	<u><u>2,701.94</u></u>

Northwest Vermont Solid Waste Mgt District
Bakersfield Profit & Loss
July 2020 through June 2021

	<u>Jul '20 - Jun 21</u>
Ordinary Income/Expense	
Income	
Computer/Electronic Recy Income	986.58
Haz Waste Fees	36.00
Miscellaneous Income	8.00
Recycling Income	324.30
Sale of Recyclables	4,709.12
Trash Income	50,192.20
Total Income	<u>56,256.20</u>
Gross Profit	56,256.20
Expense	
Personnel Expenses	
ER Taxes	770.58
Gross Wages	7,909.75
Total Personnel Expenses	8,680.33
Facilities/Equipment Expenses	
Equipment Supplies/Maintenance	1,310.08
Total Facilities/Equipment Expenses	1,310.08
Direct Services	
Trash Disposal	12,830.34
Drop Off Site Expenses	7,531.90
Recycling	3,677.57
Computer/Electronic Collection	49.20
Total Direct Services	<u>24,089.01</u>
Total Expense	<u>34,079.42</u>
Net Ordinary Income	<u>22,176.78</u>
Net Income	<u><u>22,176.78</u></u>

Northwest Vermont Solid Waste Mgt District
Georgia Drop Off Site Profit & Loss
July 2021

	<u>Jul 21</u>
Ordinary Income/Expense	
Income	
Computer/Electronic Recy Income	1,141.08
Haz Waste Fees	881.50
Miscellaneous Income	2.70
Recycling Income	5,275.27
Sale of Recyclables	2,058.80
Trash Income	15,212.53
Composter Sales	50.00
Total Income	<u>24,621.88</u>
Gross Profit	24,621.88
Expense	
Administration Expenses	
Utilities	41.68
Total Administration Expenses	41.68
Personnel Expenses	
ER Taxes	738.51
Gross Wages	7,574.50
Total Personnel Expenses	8,313.01
Direct Services	
Trash Disposal	2,960.70
Composting	17.52
Recycling	2,570.05
Total Direct Services	5,548.27
Cost of Composters Sold	49.66
Total Expense	<u>13,952.62</u>
Net Ordinary Income	<u>10,669.26</u>
Net Income	<u><u>10,669.26</u></u>

Northwest Vermont Solid Waste Mgt District
Georgia Drop Off Site Profit & Loss
July 2020 through June 2021

	<u>Jul '20 - Jun 21</u>
Ordinary Income/Expense	
Income	
Compost Collection	
Brush Collection	122.00
Compost Collection - Other	10.00
Total Compost Collection	<u>132.00</u>
Computer/Electronic Recy Income	26,222.43
Haz Waste Fees	17,720.90
Miscellaneous Income	102.75
Recycling Income	75,785.89
Sale of Recyclables	22,423.06
Trash Income	178,057.79
Composter Sales	2,790.00
Recycle Bin Sales	384.00
Total Income	<u>323,618.82</u>
Cost of Goods Sold	
Cost of Goods Sold	452.97
Total COGS	<u>452.97</u>
Gross Profit	323,165.85
Expense	
Administration Expenses	
Utilities	1,553.01
Total Administration Expenses	<u>1,553.01</u>
Personnel Expenses	
ER Taxes	12,404.58
Gross Wages	127,095.16
Total Personnel Expenses	<u>139,499.74</u>
Direct Services	
Trash Disposal	60,505.10
Drop Off Site Expenses	11,068.94
Recycling	54,387.46
Computer/Electronic Collection	2,976.65
Hazardous Waste	2,400.30
Total Direct Services	<u>131,338.45</u>
Cost of Composters Sold	2,148.64
Total Expense	<u>274,539.84</u>
Net Ordinary Income	<u>48,626.01</u>
Net Income	<u><u>48,626.01</u></u>

Northwest Vermont Solid Waste Mgt District
Montgomery Profit & Loss
July 2021

	<u>Jul 21</u>
Ordinary Income/Expense	
Income	
Computer/Electronic Recy Income	119.00
Haz Waste Fees	45.00
Recycling Income	257.00
Trash Income	4,068.00
Composter Sales	50.00
Recycle Bin Sales	18.00
Total Income	<u>4,557.00</u>
Cost of Goods Sold	
Cost of Goods Sold	20.29
Total COGS	<u>20.29</u>
Gross Profit	4,536.71
Expense	
Administration Expenses	
Utilities	20.55
Total Administration Expenses	<u>20.55</u>
Personnel Expenses	
ER Taxes	81.68
Gross Wages	837.84
Total Personnel Expenses	<u>919.52</u>
Direct Services	
Trash Disposal	462.88
Drop Off Site Expenses	27.44
Recycling	168.66
Total Direct Services	<u>658.98</u>
Cost of Composters Sold	49.66
Total Expense	<u>1,648.71</u>
Net Ordinary Income	<u>2,888.00</u>
Net Income	<u><u>2,888.00</u></u>

Northwest Vermont Solid Waste Mgt District
Montgomery Profit & Loss
 July 2020 through June 2021

	Jul '20 - Jun 21
Ordinary Income/Expense	
Income	
Computer/Electronic Recy Income	788.83
Haz Waste Fees	57.50
Miscellaneous Income	8.00
Recycling Income	3,058.00
Sale of Recyclables	5,587.18
Trash Income	46,395.55
Composter Sales	270.00
Recycle Bin Sales	30.00
Total Income	56,195.06
Cost of Goods Sold	
Cost of Goods Sold	33.82
Total COGS	33.82
Gross Profit	56,161.24
Expense	
Administration Expenses	
Utilities	
Telephone	34.92
Utilities - Other	265.60
Total Utilities	300.52
Total Administration Expenses	300.52
Personnel Expenses	
ER Taxes	1,368.69
Gross Wages	14,036.99
Total Personnel Expenses	15,405.68
Direct Services	
Trash Disposal	12,941.37
Drop Off Site Expenses	1,940.56
Recycling	6,262.51
Computer/Electronic Collection	294.80
Total Direct Services	21,439.24
Cost of Composters Sold	201.67
Total Expense	37,347.11
Net Ordinary Income	18,814.13
Net Income	18,814.13

Northwest Vermont Solid Waste Mgt District
No. Hero Profit & Loss
July 2021

	<u>Jul 21</u>
Ordinary Income/Expense	
Income	
Compost Collection	
Brush Collection	35.00
Total Compost Collection	<u>35.00</u>
Computer/Electronic Recy Income	41.08
Haz Waste Fees	7.00
Recycling Income	809.00
Trash Income	4,388.00
Total Income	<u>5,280.08</u>
Gross Profit	5,280.08
Expense	
Personnel Expenses	
ER Taxes	88.23
Gross Wages	905.00
Total Personnel Expenses	<u>993.23</u>
Direct Services	
Trash Disposal	646.14
Drop Off Site Expenses	22.90
Total Direct Services	<u>669.04</u>
Total Expense	<u>1,662.27</u>
Net Ordinary Income	<u>3,617.81</u>
Net Income	<u><u>3,617.81</u></u>

Northwest Vermont Solid Waste Mgt District
No. Hero Profit & Loss
 July 2020 through June 2021

	Jul '20 - Jun 21
Ordinary Income/Expense	
Income	
Compost Collection	
Brush Collection	246.00
Total Compost Collection	246.00
Computer/Electronic Recy Income	576.60
Haz Waste Fees	43.50
Miscellaneous Income	16.50
Recycling Income	8,542.93
Sale of Recyclables	3,831.10
Trash Income	43,015.42
Recycle Bin Sales	12.00
Total Income	56,284.05
Cost of Goods Sold	
Cost of Goods Sold	13.53
Total COGS	13.53
Gross Profit	56,270.52
Expense	
Personnel Expenses	
ER Taxes	1,266.40
Gross Wages	12,988.75
Total Personnel Expenses	14,255.15
Direct Services	
Trash Disposal	14,727.26
Drop Off Site Expenses	2,928.32
Recycling	9,434.00
Computer/Electronic Collection	322.85
Total Direct Services	27,412.43
Total Expense	41,667.58
Net Ordinary Income	14,602.94
Net Income	14,602.94

Northwest Vermont Solid Waste Mgt District
St. Albans Profit & Loss
July 2021

	<u>Jul 21</u>
Ordinary Income/Expense	
Income	
Trash Income	3,174.00
Total Income	<u>3,174.00</u>
Gross Profit	3,174.00
Expense	
Personnel Expenses	
ER Taxes	22.83
Gross Wages	234.00
Total Personnel Expenses	256.83
Direct Services	
Trash Disposal	602.36
Total Direct Services	<u>602.36</u>
Total Expense	<u>859.19</u>
Net Ordinary Income	<u>2,314.81</u>
Net Income	<u><u>2,314.81</u></u>

Northwest Vermont Solid Waste Mgt District
St. Albans Profit & Loss
July 2020 through June 2021

	<u>Jul '20 - Jun 21</u>
Ordinary Income/Expense	
Income	
Sale of Recyclables	2,613.79
Trash Income	30,770.00
Total Income	<u>33,383.79</u>
Gross Profit	33,383.79
Expense	
Personnel Expenses	
ER Taxes	429.89
Gross Wages	4,541.00
Total Personnel Expenses	4,970.89
Facilities/Equipment Expenses	
Equipment Supplies/Maintenance	61.41
Total Facilities/Equipment Expenses	61.41
Direct Services	
Trash Disposal	8,350.68
Drop Off Site Expenses	2,330.71
Composting	11.76
Recycling	1,317.60
Hazardous Waste	12.08
Total Direct Services	<u>12,022.83</u>
Total Expense	<u>17,055.13</u>
Net Ordinary Income	<u>16,328.66</u>
Net Income	<u><u>16,328.66</u></u>

Northwest Vermont Solid Waste Mgt District

A/R Aging Summary

As of August 4, 2021

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Abbey Group, The	0.00	0.00	0.00	0.00	17.00	17.00
Addison County Solid Waste District	84.00	28.00	0.00	0.00	0.00	112.00
Alburgh Elementary	98.00	0.00	0.00	0.00	0.00	98.00
Alburgh, Town of	3,173.26	1,184.16	0.00	0.00	0.00	4,357.42
All Cycle-Williston	0.00	0.00	0.00	0.00	2,977.12	2,977.12
All Cycle - Highgate	54,414.24	0.00	0.00	0.70	0.00	54,414.94
All Metal Recycling	0.00	504.00	0.00	0.00	0.00	504.00
Bakersfield, Town of	1,332.00	0.00	0.00	0.00	0.00	1,332.00
BFA-St. Albans City (c)	110.00	65.00	0.00	0.00	0.00	175.00
Blair's Trucking Inc.	0.00	92.88	0.00	0.00	0.00	92.88
Central VT Solid Waste Management Distric	49.00	0.00	0.00	0.00	0.00	49.00
Cerberus EHS - c	0.00	0.00	0.00	0.00	200.00	200.00
CODElectric, LLC - c	0.00	27.00	0.00	6.00	123.00	156.00
Duffy's	1,344.96	422.88	383.76	611.29	0.00	2,762.89
Enosburg Elementary School (c)	140.00	0.00	0.00	0.00	0.00	140.00
Enosburg Falls Country Club (c)	0.00	0.00	0.00	0.00	61.00	61.00
Enosburg Falls Middle School (c)	115.00	0.00	0.00	0.00	251.00	366.00
First Response Labor, LLC	0.00	0.00	0.00	0.00	5.00	5.00
Fletcher, Town of	1,334.00	0.00	0.00	0.00	0.00	1,334.00
Franklin County Rehab	170.00	170.00	0.00	0.00	0.00	340.00
Franklin Elementary (c)	0.00	0.00	0.00	0.00	68.00	68.00
Franklin NW Supervisory Union	0.00	0.00	0.00	0.00	77.00	77.00
Franklin, Town of	1,413.00	0.00	0.00	0.00	0.00	1,413.00
French Hill Apiaries	0.00	75.00	0.00	0.00	0.00	75.00
Georgia	24.50	0.00	0.00	0.00	15.00	39.50
Georgia Elementary School	0.00	0.00	0.00	0.00	3.50	3.50
Georgia Market - c	140.00	0.00	0.00	0.00	0.00	140.00
Good Point Recycling, American Retroworks	1,241.89	0.00	0.00	0.00	0.24	1,242.13
Grand Isle State Park	0.00	0.00	0.00	0.00	179.00	179.00
Grand Isle, Town of	2,057.00	0.00	0.00	0.00	173.52	2,230.52
Highgate Elementary	170.00	0.00	0.00	0.00	0.00	170.00
I & L FOM JV	0.00	0.00	0.00	0.00	0.11	0.11
Jeff's Seafood	80.00	0.00	0.00	0.00	0.00	80.00
Lamoille Regional Solid Waste District-c	0.00	0.00	0.00	0.00	227.50	227.50
Med Associates	128.00	0.00	0.00	0.00	0.00	128.00
Mill River Brewing	175.00	165.00	0.00	0.00	0.00	340.00
Montgomery, Town Of	1,200.00	0.00	0.00	0.00	0.00	1,200.00
Myers	16,325.56	0.00	0.00	0.00	100.00	16,425.56
Northwest Counseling Services	0.00	0.00	60.00	0.00	0.00	60.00
Northwest Medical Center/Hospitality (c)	260.00	0.00	0.00	0.00	0.00	260.00
Northwestern Medical Center	251.50	0.00	0.00	0.00	0.00	251.50
Pet Food Warehouse	56.00	0.00	28.00	0.00	25.00	109.00
Richford High School	0.00	0.00	0.00	0.00	93.00	93.00
Sheldon School (c)	175.00	0.00	0.00	0.00	230.00	405.00
Sheldon, Town of	2,232.00	0.00	0.00	0.00	0.00	2,232.00
Simon's Island Beverage	0.00	68.00	0.00	0.00	0.00	68.00
Soule Redemption	0.00	0.00	0.00	110.00	0.00	110.00
St. Albans City Elem	54.00	0.00	0.00	0.00	20.00	74.00
St. Albans Coop	322.50	297.50	340.00	0.00	307.50	1,267.50
St. Albans Town School	135.00	0.00	0.00	0.00	0.00	135.00
Superior Technical Ceramics	0.00	15.00	0.00	0.00	0.00	15.00
Sylvesters Rubbish Removal, LLC	14,484.91	0.00	0.00	0.00	0.00	14,484.91
Tuttle's Trucking-Customer	6,271.92	0.00	0.00	0.00	6.00	6,277.92
Vermont New York Battery Co.	128.24	0.00	0.00	0.00	4.34	132.58
VT Ag	1,750.00	0.00	0.00	0.00	0.00	1,750.00
VT Forests, Parks and Rec.	0.00	178.00	0.00	0.00	0.00	178.00
Wetherby's Trash Removal	0.00	315.00	229.00	239.00	0.00	783.00
TOTAL	111,440.48	3,607.42	1,040.76	966.99	5,163.83	122,219.48